

Annual Report

Fiscal Year 2012

About The Children's Village

Founded in 1851, The Children's Village is a charitable organization that specializes in working with the most vulnerable children and families in the New York metropolitan region. The Children's Village reaches thousands of children, teens and families through a variety of innovative community-based and residential programs. The Village was named Agency of the Year by the Alliance for Children and Families, is approved by the Better Business Bureau, and this year was re-accredited by The Council on Accreditation.



Administrative Office and
Residential Campus
One Echo Hills
Dobbs Ferry, NY 10522
914-693-0600

New York City Office
2090 Adam Clayton
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New York, NY 10027
212-932-9009

Bronx Office
400 E. Fordham Road
Bronx, NY 10468
718-220-4700



www.childrensvillage.org

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**the children's
village**
www.childrensvillage.org

Your support helped keep more than 10,000 children safe and families together this past year. On behalf of all of them, thank you!

Children need love and unconditional belonging, and family is where that happens best. Our goal in everything we do is to strengthen those important relationships and, when that fails, create new loving families and sustain them for the future. Our work has expanded in recent years, but everything we do continues to be about keeping children safe and families together!

Today, our campus in Dobbs Ferry is no longer the "home" where children come to live, but rather a short-term "emergency room" where we stabilize behavior, provide intervention, and prepare youth to be successful. Our work in the community now spans all five boroughs of New York City as well as the lower Hudson Valley with family support services, shelters, street outreach, and a clinic for families in our beautiful new Bronx office. And we are sharing our expertise overseas, providing help to professionals working with families in the Netherlands and Iraq.

I am delighted to share that The Children's Village has been selected as a semi-finalist in the 2012 New York Nonprofit Excellence Awards. This is a tremendous honor, and I am proud of our staff members whose dedication and expertise make a difference to so many people every day.



I hope the pages of this report give you an understanding of the tremendous impact your generosity has on the lives of children and families. Thank you for choosing to support this important work.

Jeremy

Jeremy C. Kohornban, Ph.D.
President and CEO

Numbers Served

Residential School	701	WAY Home	123
Day School	74	Affordable Housing	107
Family Preservation & Reunification	2,230	Polo Grounds Community Center	589
Shelters & Supported Housing	310	Community Outreach	5,279
Foster Homes	363	This does not include 677 hotline calls.	
Immigration Services	371		
Crisis Stabilization	127		
			Total 10,274

Meet Some of the People You Helped to Succeed

Deanna - No Longer Homeless



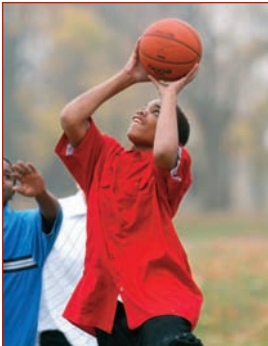
Deanna is bright, cheerful, and optimistic. Although, after listening to the story of her relatively short life, one wonders how she maintains her positive outlook. In a short time, Deanna lost her mother to suicide, was abandoned by her father, and kicked out by her grandparents. "I was really lost and had no idea what to do," Deanna said.

A school counselor referred her to CV's Transitional Living Program (TLP), and her bleak situation started to turn around. In the 15 months that Deanna has been in the program, she graduated high school, worked several jobs, built a savings account, and is working on her cosmetology license.

Deanna credits a lot of her growth to the work she's done with her therapist, Dr. Beverly Richard. "Knowing I have someone to talk to really makes a difference," she said. "I had a lot of pain and hurt feelings to figure out, but I'm doing really well now."

Deanna's next challenge will be leaving TLP and living independently. "I don't know what's next, but I'm looking forward to whatever it is."

Todd - Out of Jail and Back on Track



Sixteen-year-old Todd made a lot of mistakes. He had a history of truancy, was using drugs and had joined a gang. Not surprisingly, he ended up in detention after being arrested with a gun.

Statistically, 75% of youth who leave detention go right back in within a year. CV's Multisystemic Therapy (MST) Program helps kids like Todd beat those odds. Therapists work with the family intensively for just a few months, but during that time, they help the family learn to solve problems on their own.

When the MST team met Todd's family, they found that things were worse than they thought. Todd's 10 year old sister had begun down the same path, and there was a real risk that she would be taken from their mother. The CV team helped their mom develop a plan for both children that included closely supervised activities, that encourage good choices and tough consequences for poor ones.

Todd is attending school regularly, joined the basketball team, and has developed some positive friends. His sister continues to following in his path, now a positive one.

Outcomes

The ultimate goal of all our programs is to prepare youth to be successful as adults. Following are some of the achievements and outcomes in 2012.



Teens Stay Home

When teens are out of control, often the only solution is to remove them from their homes. This can result in multiple and lengthy stays in residential centers or even prison. Our Preventive Program helps families get their youth on track before serious trouble ever starts.

In the past year, 97% of teens in this program, all of whom were at risk of removal, remained at home. This success came from engaging the entire family in learning and practicing the skills to be successful and support each other.

Public Cost Savings annually: \$6.4 million

Residential programs cost approximately \$125,000 annually. It only costs \$8,000 to serve one family in our Preventive Program. Assuming that 75% of the 75 families served in the program would have at least one youth removed, CV's Preventive Program saved \$6.4 million of public dollars last year, plus significant public dollars in the future by avoiding incarceration, food assistance, public health care, and other social services.

Teens Avoid Homelessness

Overcoming homelessness is complicated. The financial challenges can take a decade to overcome and the emotional distress and shame can be debilitating. Our solution is to help teens before they hit rock bottom.

The Life's Bridges Supported Housing program is designed to provide homeless teens not just a place to live, but also the life skills and emotional support needed to live independently.

Last year, 83% of teens living in Life's Bridges transitioned from the program directly to permanent housing. They left with a job, money in a savings account, and a support network of personal and professional contacts. Many of these young adults are already working toward a college degree. See page 3 to read about one successful Life's Bridges' grad.



Public Cost Savings: \$660,000+

Homeless individuals stay in a shelter for an average of three years throughout their lifetimes at a cost of \$69,000. Life's Bridges costs \$21,000 on average and provides youth with the tools needed to defeat chronic homelessness. Just keeping 15 youth out of shelters saves taxpayer \$660,000 plus savings in the reduction of social services over a lifetime. Data gathered from the Coalition for the Homeless.

Children Find Families

Adoptions mean family, and family means having people who will love you through mistakes and setbacks. Too often, children enter foster care and languish there year after year with their connections to family slipping away.

Last year, CV helped 33 children find a permanent family through adoption, exceeding our goal by 26%. In addition, through our foster care program dozens of other young people were connected to families who will support them through young adulthood.



Each child who is welcomed into a permanent family is more likely to have the kind of childhood that leads to becoming a productive adult.

Public Cost Savings Annually: \$825,000

One year of foster care costs an average of \$25,000. Finding 33 children permanent families saved the public \$825,000 in just one year. Many children who enter foster care stay several years.



Grads Have a World of Possibilities

Walking across the stage and receiving a high school diploma is not just a milestone in one's life. High school graduation is the starting point for college, vocational training, or successful employment.

Many of our students are the first graduates in their families. For them, it can be the key to breaking out of an intergenerational cycle of poverty.

This past year, 91% of students at our residential school graduated—our highest percentage ever. When compared to a graduation rate of less than 55% for New York City schools, the accomplishment of our students and educators is even more impressive.

Helping students graduate not only saves taxpayers in future spending, it also gives young adults the tools to live productively with a sense of accomplishment and dignity.

Public Cost Savings: \$1.87 million

High school graduates earn, on average, \$280,000 more in their lifetimes than if they did not finish school. In addition, each black male high school graduate saves \$186,500 in taxes paid and reductions in health care, crime, and welfare over the course of a lifetime. This year's 10 graduates will save the public \$1.87 million dollars. Data gathered from research by Cutler Consulting funded by the Jim Casey Youth Opportunities Initiative and the Center for Cost-Based Studies at Columbia University.

The Children's Village Summary of Operations - FY2012

Excerpts from the Unaudited Consolidated Financial Statements.

Operating Revenue:

Government Grants & Contracts	\$57,018,100
Affordable Housing (Rent)	1,075,000
Interest Income	50,000
Miscellaneous	40,000

Total Operating Revenue - \$58,183,100

Operating Expenses:

Program Expenses		
Residential School	\$22,113,400	
Family Preservation & Reunification	7,628,600	
Foster Homes	6,987,900	
Division of Immigration Services	6,407,900	
Medical & Mental Health	4,005,000	
Shelters & Short-term Residential	1,962,700	
Affordable Housing	817,200	
Crisis Stabilization	737,000	
Community Outreach to Youth	892,000	
Polo Grounds Community Center	725,000	
WAY Home	611,000	52,887,700
Management & General		5,730,000
Fundraising		309,900

Total Operating Expenses - \$58,927,600

Loss from Operations (\$744,500)

Other Financial Sources:

Contributions, Grants, Events (net)		
Restricted - Program Specific	1,106,500	
Unrestricted	633,100	1,739,600
Annual Endowment Distribution		441,000

Surplus Prior to Depreciation \$1,436,100

Notes

1) This Operations Summary does NOT reflect depreciation expense and other non-cash accounting activity.

2) The Consolidated Audited Financial Statements will be available in 1/13.

6 3) The IRS Form 990 will be available on our website in May, 2013.

Fundraising

With your help, The Children's Village raised \$3.4 million from private individuals, foundations, and corporations in fiscal year 2012. This includes funds raised for programs, capital funds, and legacy gifts which, by Board resolution, are used to grow our endowment. In addition to private dollars, the Agency won \$1.6 million in competitive government grants to start new programs or enhance existing ones. All of these funds were critical not only to keeping the organization financially sound, but also to furthering our charitable mission of providing quality programming for children and families.

Private Oonations for Operating Support		
Program support	\$1,106,529	
Unrestricted	633,101	\$1,739,630
Private Donations for Non-Operating Support		
Capital	1,150,097	
Endowment	438,330	
Planned Giving	105,281	1,693,708
Competitive Government Grants		1,576,342
Total Fundraising		\$5,009,680
Fundraising Cost		\$309,900

Cost as a percentage of funds raised is 6.2%. Or, 93 cents of every dollar raised supports future or current programs and operations.

Please Note . . .

The names listed in this Annual Report have supported our work through financial contributions, gifts in kind, or volunteering during the past fiscal year (July 1, 2011 to June 30, 2012). We sincerely hope that this list is complete, but if we have inadvertently omitted your name, please bring it to our attention. We are grateful to every one of our supporters.

General Support

Most of the gifts we receive throughout the year are not designated for a particular purpose and are used to support CV's ongoing work. We thank you for this support which allows us to apply funds where they are needed most. Gifts for specific programs are listed separately.



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When you are making a donation to The Children's Village, please check to see if your company has a matching gift program. Every dollar counts!

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The Pajama Program
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Tri-ing for CV

Amateur triathlete and CV Trustee Gregg Bienstock uses his racing for a good cause with his "Tri-ing for CV" campaign. Since its inception, Tri-ing for CV has raised almost \$250,000. Listed here are donors from July 2011 to June 2012.



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Jeffrey & Linda Solomon
Tim & Erin Stevens
Robert & Denise Tauriello
Monique Tuttle



*Thanks to your support,
inner city kids have had
the opportunity to attend
summer camp at our
Dobbs Ferry campus.*

Restricted Gifts

Some programs, such as Books for Boys, Assistance Dog Training, and the WAY Home, are made possible through private support. We thank you for helping us keep these important programs alive.



Adoption/FosterCare New Yorkers For Children

Assistance Dog Training Program

Judith Biggs
Build A Bear Workshop
Bear Hugs Foundation
Andrea Garry
The Hagedorn Fund
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Presbyterian Women's
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New Directions

Hedge Funds Care

Other Programs

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Children

Polo Grounds

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Lindsay Waterhouse
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Westchester Coalition
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Homeless
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& Families

WAY Home

Anbinder Family
Foundation
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Charitable Fund
Child Welfare Fund
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Management
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Foundation
The Mary A. and John M.
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New Yorkers For Children
The Pinkerton
Foundation
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Foundation

Legacy Society

The Children's Village Legacy Society was formed in 2010 to honor the many friends who have made a lasting commitment to our work by remembering The Children's Village in their estate plans or making a planned gift. These gifts will help to secure the future of CV for years to come.



Platinum Circle

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Let Us Thank You for Creating a Legacy

If you have mentioned The Children's Village in your will, give us the opportunity to show our appreciation that you have become a partner in our future by becoming a member of The Children's Village Legacy Society. Members will have a permanent listing in our Annual Report and have their names engraved on the Donor Wall recently erected in Wetmore Hall.

For more information or to enroll in the Legacy Society, please call Linda Stutz at 914-693-0600 ext. 1413 or email Lstutz@childrensvillage.org.

In-Kind Gifts

Each year we receive thousands of donations of goods that enhance our programs and our families' lives. Many of these donations come in during the holidays or are used at events to help us raise needed funds. Whatever your gift, thank you.



Individuals

Barbara Abram
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Adams Fairacre Farms
Aeropostale
Aldersgate Methodist
Church
Alexis Diner
Ambac Financial Group
Anna's Restaurant
Anthony's Deli
Applebees Restaurant
Ardsley Garden Club
Ardsley Middle School
Bardonia Elementary
School
Barnes & Noble
Best Buy
The Birthday Caper
BJ's
Bodyfit
Captain Jake

The Castle
Chuck E Cheese
Coach Diner
Coca-Cola
Company B NY, Inc.
Compare Supermarket
Country Kitchen
Credit Suisse Securities
(USA) LLC
Dairy Queen
Delta Sigma Theta
Sorority, Inc.
Dick's Sporting Goods
Do Something
Dobbs Ferry Lutheran
Church
Dobbs Ferry Woman's
Club
Don Fernando
Dows Lane Elemen
tary School
Duane Morris LLP
FDR Estate
Federation of Protestant
Welfare Agencies
Fine Fare Supermarket
Garden Club of Dobbs
Ferry
Grace Baptist Church
Greenville Elementary
School
Greenville School PTA
Gym Cats
Hannaford Supermarket
Harlem's Shop Mart
Hoe Bowl



Hudson Valley
Renegades
IBM
Interfaith Caring
Community
Jimbo's Hamburger
Place
Jones Family Group
The Journal News
Jumpin' Jakes
Junior League of
Westchester-on-
Hudson
Kenneth Cole
KidAbilities
Kids Headquarters
La Amistad Bakery
Lambert Treasures
LitWorld
Mama's Fried Chicken
Marcelino's
MasterCard Worldwide
The Masters School
Mazzarelli Chiropractic
Health Center
McDonald's
Mercy College
Morgan Stanley/
Smith Barney
Mr. Cris Pizzeria
Mt. Kisco Presbyterian
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Negro Women
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Liquidators
Our Lady of Mt. Carmel
Church
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Pajama Program

PAL
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Company
Pleasantville
Presbyterian Church
Pragmatix
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Project Night Night
PSA 6
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Quaker Ridge
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Alley
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Scarsdale Woman's
Club
Scarsdale/Edgemont
Girl Scouts
Seely Place School PTA
Shaab Deli
The Sharing Shelf
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St. Anthony of Padua
Church
St. John's Church
Stewarts
Stop and Shop
Strang Middle School
Sts. John and Paul
School
Subway
Suffern Senior High
School
St. Anthony of Padua
Church
Tantillo's Farm
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Teamworx
Toga Bikes
Tokens N Tickets
Torino's Bakery
Uptown 99
Uptown Deli 2
Uptown Laundromat
Walmart
Westchester School of
Beauty Culture
Windslow Heating & AC
Woodlands Community
Temple
World Hotels 152
Youth Mission of Life



**Every Wednesday morning,
our volunteer "In-Kinders"
group collects, sorts, and
distributes donations
to families.**

Volunteers

Each year hundreds of people volunteer their time to enhance the lives of the children we serve. Listed here are active volunteers during the last fiscal year. We apologize that we cannot list the names of everyone who volunteered as part of a group or corporation.



Individuals

Mike Abelard
Barbara Abram
Richard & Lucille
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Lucinda Antrim
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Pace University
Pepsi Beverage Co.
Pepsi Bottling Group
Scarsdale Rotary Club
Scarsdale Woman's Club
St. Matthias Church
The Chiles
Union Baptist Church
The Masters School
Youth Mission of Life



PepsiCo adopted a cottage on our Dobbs Ferry campus three years ago, and they visit every month to play games, share meals, and get to know the boys.

Our Trustees

We would like to extend special thanks to our Board of Trustees whose leadership, guidance, and support makes our work possible.

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This group of young professionals supports our work not just financially, but also through their time, energy, and enthusiasm.

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On behalf of all of them, thank you.